Contact:
Lisa Bundy
Branch Manager
79 West Main Street
Price, UT 84501
Phone: 435-613-9500
Fax: 435-613-9414
lbundy@medusabil.com

Website:
medusabil.com

Primary Products:
Full Service Medical Billing Company
Review Department
Courtesy Call Department
Billing Department
Provider Relations etc.

NAICS Code(s):
541219 Billing Services
541511 Web Page Design Services

Company Established:
1989

Gross Revenues:
$1,000,000- $2,500,000

Projected Revenues:
$2,500,000- $5,000,000

Employees:
50-100

Operating Systems:
Linux
OS400
Windows NT
Windows 95/98
Windows 2000
Windows XP

Other Relevant Software:
Med Prime

Company Overview:

With over 19 years of experience in medical billing services and practice automation, Med USA's philosophy is simple: Develop the future needs of the industry now. Med USA is dedicated to providing you with efficiently managed services that increase productivity and reduce overall coasts by taking advantage of the latest information and technology available. When you do business with Med USA, you work with a company that takes a personal interest in physician services and specializes in solutions that provide outstanding results.

Med USA is committed to quality in our products and excellence in our service. Our top priority is to make sure our clients understand every aspect of their system and its operation, and that they are using it efficiently and effectively.

Med USA is dedicated to providing you with unsurpassed customer service. Unlike companies that only sell software, Med USA provides you with a full-service medical billing and management organization that is familiar with your needs and problems. Our commitment to supporting our customers includes:

- Available monthly or annual software support that includes future program upgrades, telephone support, and local online support.
- A toll-free hotline manned by our experienced staff to answer your billing and software questions immediately.
- Med USA backup services to take over billing when your personnel are not available.

Services Offered:

OUR STANDARD BILLING SERVICES INCLUDE:

- Computer entry of all charges and payments
- Insurance claim filing and follow-up
- Monthly patient statements
- Reimbursement management
- Monthly collection notices and follow-up
- Regular bank deposits
- Telephone costs (toll-free patient line)
- Answer patient billing inquiries

Business Relationships
IBM and many others

Competencies and Experience:
Med USA has developed internal competencies in the following areas:

- Software development
- Systems integrations
- Medical billing, coding and transcription
- Network development, management, service & support
- Telecommunications technologies
- Database development
- Technical writing
- Insurance and benefits administration
- Data warehousing and storage; web hosting
- Billing services

- Computerized management reports
- Mailing of all patient statements
- Envelopes and postage
- Initiation of outside collection agency
- Complete computer backup

OUR OPTIONAL SERVICES INCLUDE:

- Office staff training
- Direct computer hookup

OTHER SERVICES INCLUDE:

- Websites and multimedia presentations tailored to the needs of the medical profession.

Med USA is a Utah Smart Site Enterprise. The Utah Smart Site Program is an initiative of the Utah Division of Business and Economic Development to encourage the creation of technology-based employment in small communities-8804 or lprall@utah.gov.